

ROAD MAP

Step 1 : Introduction & Registration with Refinery

We will introduce the end buyer to the refineries with the introductory ICPO only to facilitate the refinery conduct due diligence on the end buyer. Kindly note that the security check by the refinery is mandatory for pre approval of the end buyer and it may take 2-4 weeks. Once due diligence is completed, the negotiations will be between "end buyer and refinery only".

Step 2: The ICPO must have minimum following information:

ICPO must be addressed to refinery only.

- It must be yearly contract with the target quantities of the commodity
- Specs sheet , Discharging port and the storage arrangements at the charging port,
-Price section please write "the best possible price" however we wish to understand the buyer's target price which should be mentioned in email.
- Please pay attention to bank details (full bank name, bank address, responsible banker, his/her name. direct phone number and his/her email) are important as the refinery will contact your bank to confirm the buyer's financial power in order to purchase such commodity.
- CIS on the end buyer, the authorized person`s passport copy and details .
- Please Sign all pages
- Please send the document by email only

Step 3: Conclusion:

- If the end buyer is qualified by the refinery , the negotiation will be directly with the refinery.
- The buyer will sign the agreement with refinery to finalize the procedures. If the price & procedures are agreed , the transaction will be officially approved.

Thank you !
The Management